

Ref: OEL/BSE-NSE/2026-27/57

October 15, 2026

National Stock Exchange of India Limited

Exchange Plaza, 5th Floor,
Plot No. C/1, G Block
Bandra Kurla Complex
Bandra (E), Mumbai 400051

BSE Limited

Phiroze Jeejeebhoy Towers
Fort, Dalal Street
Mumbai – 400001

Symbol: ORIENTELEC

Scrip Code: 541301

Dear Sir/ Madam,

Sub.: Investors' Release – Un-audited Financial Results September 30, 2026.

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (Listing Regulations), please find enclosed herewith the copy of Investors' Release on the Un-audited Financial Results of the Company for the quarter and half year ended September 30, 2026.

Investors' Release will also be available on the website of the Company, www.orientelectric.com.

You are requested to take the enclosed document on your record.

Thanking you,

For **Orient Electric Limited**

DIKSHA SINGH
Digitally signed by
DIKSHA SINGH
Date: 2026.10.15
14:21:15 +05'30'

Diksha Singh
Company Secretary
Encl.: as above



EARNINGS PRESENTATION

Q2 FY27

Oct 15th, 2026





Strategy in Action | Q2 FY27 Key Updates

Strong performance across categories, emerging businesses continue to scale



Portfolio & Category Performance

- **Lighting:** Revenue grew by **double-digit**; steady B2B growth; enquiry pipeline remains strong
- **Switchgear & Wires:** Wires grew **>2X**, Switchgear grew **high double-digit**
- **Fans:** Strong **double-digit**, driven by growth across MD & DTM states, significant **market share gain**
- **Appliances:** Delivered **double-digit** growth



Innovation & Premiumisation

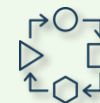
- **Luminaires:** **66%** mix driven by premiumisation and focused NPDs
- **Premium mix:** **41%** contribution in fans driven by innovation led launches
- **NPD:** Contributed **~30%** to fans revenue
- **BLDC fans:** Grew **26%** driven by new premium launches



Market Access, Brand & Service

- **ECOM:** **High double-digit** growth
- **DTM expansion:** **MP, Chhattisgarh, Jharkhand** added
- **Brand visibility:** Reaching premium audiences through airports, outdoor & digital; strengthening tech image
- **Samvad ¹⁾:** Sharper consumer insights; faster resolution through AI-led capabilities

¹⁾ Customer Service enhancement initiative



Operational Discipline

- **Pricing:** Calibrated pricing across the portfolio
- **Sanchay:** **~Rs 13 Cr** saved in Q2 FY27 through focused cost actions
- Fans-lighting distribution synergies yielding tangible gains for Switchgears & Wires
- **Margin resilience:** EBITDA margin expansion YoY driven by operating leverage & cost optimisation initiatives



Key Highlights | Q2 FY27

Strong topline growth with sustained EBITDA expansion



Revenue

Rs 879 crore

up 25.2% YoY



EBITDA

6.5% margin

EBITDA grew by 49.7% YoY
to Rs 57 crore



PAT

Rs 27 Cr

up 124.4% YoY



Gross Margin

29.0%



Working Capital Cycle

34 days



Net Cash

Rs 23 Cr



Financial Snapshot | Q2 FY27

One Orient : Accelerating Multi-Engine growth portfolio

SALES

Rs 879 Cr

+25.2% YoY | -7.4% QoQ

ECD

Rs 550 Cr

+24.9% YoY | -17.7% QoQ

LIGHTING & SWITCHGEAR

Rs 329 Cr

+25.7% YoY | +17.0% QoQ

GROSS PROFIT

Rs 255 Cr

+15.2% YoY | -9.9% QoQ

29.0% margin

-251 bps YoY | -79 bps QoQ

EBITDA

Rs 57 Cr

+49.7% YoY | -14.7% QoQ

6.5% margin

+106 bps YoY | -55 bps QoQ

PBT

Rs 36 Cr

+123.7% YoY | -14.1% QoQ

4.1% margin

+183 bps YoY | -32 bps QoQ



Financial Snapshot | H1 FY27

One Orient : Accelerating Multi-Engine growth portfolio

SALES

Rs 1,829 Cr

+24.3% YoY

ECD

Rs 1,219 Cr

+23.7% YoY

LIGHTING & SWITCHGEAR

Rs 610 Cr

+25.5% YoY

GROSS PROFIT

Rs 538 Cr

+14.0% YoY

29.4% margin

-265 bps YoY

EBITDA

Rs 123 Cr

+46.9% YoY

6.7% margin

+104 bps YoY

PBT

Rs 79 Cr

+97.5% YoY

4.3% margin

+160 bps YoY



Electrical Consumer Durables



CKA Birla Group



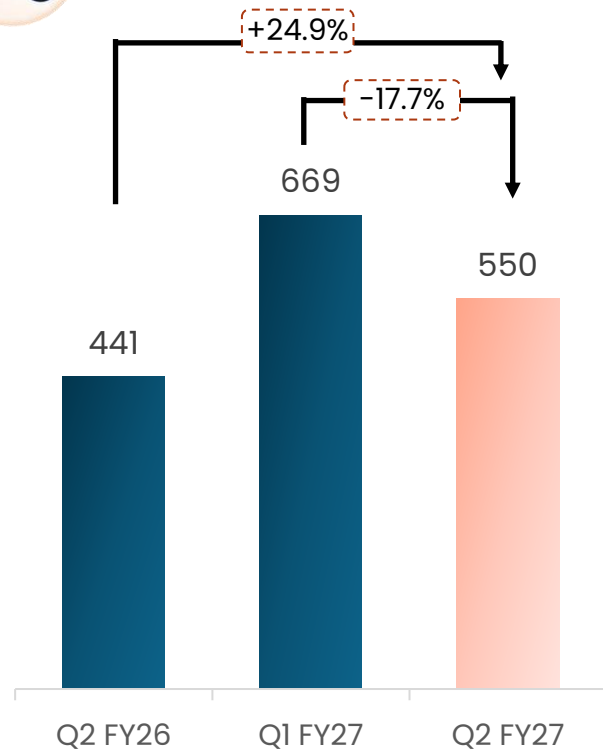


Q2 FY27 Segment Highlights | ECD

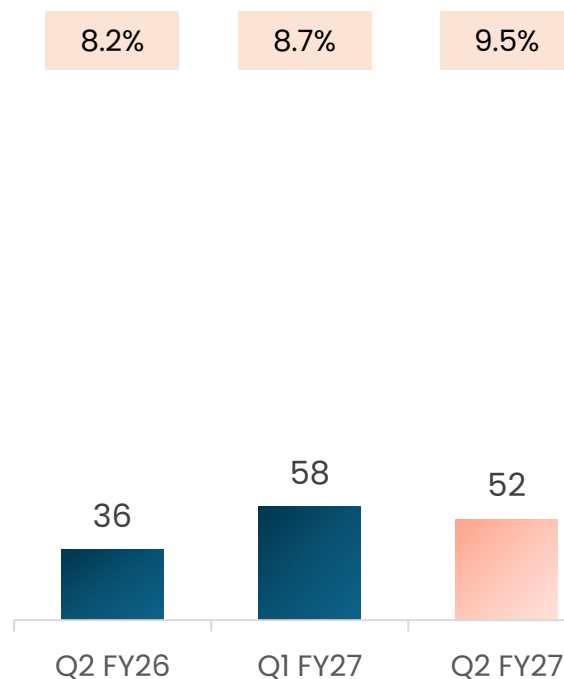
Sustainable market share gains driven by growth across channels



Revenue (₹ Cr)



EBIT (Rs Cr) & Margins



Key Business Drivers

- **Fans grew by high double-digit**, outperforming the industry and driving **market share gains**
- **Both DTM & MD** markets delivered **double-digit** growth
- **BLDC fans grew ~26% YoY**, driven by new premium launches
- **Premium products** contribute **~41%** of fans mix, driven by innovation led launches
- **Appliances** delivered **double-digit** growth, led by Water Heaters and Garment care segment
- **E-COM and Exports** grew by **double-digit**, strengthening our share on marketplaces and expanding global presence



Lighting & Switchgear



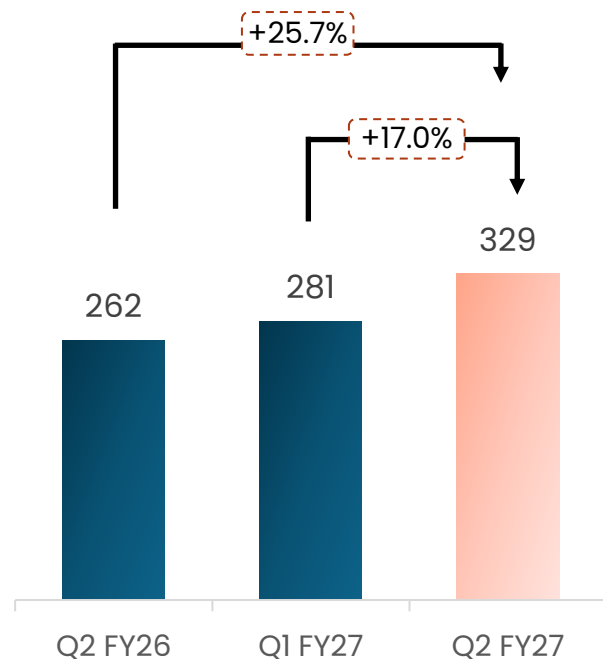


Q2 FY27 Segment Highlights | Lighting & Switchgear

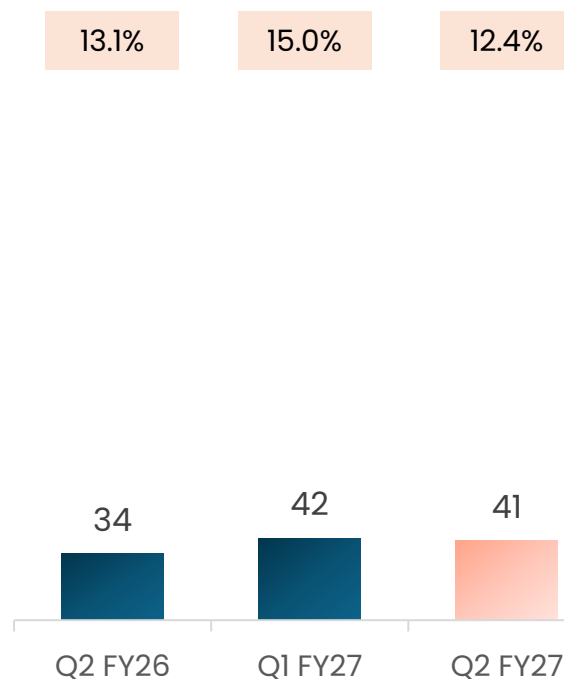
Emerging categories continue to fuel growth momentum



Revenue (Rs Cr)



EBIT (Rs Cr) & Margins



Key Business Drivers

- **Lighting grew by double-digit**, driven by new product launches and distribution expansion
- **Premium mix stable at 66%**, reflecting sustained premiumisation momentum
- **Emerging categories** continued **acceleration: Wires** grew **>2X**, while **Switchgear & Switches** grew by **high double-digit**
- Electrician programs deepened channel reach, lifting cross-selling across fans and lighting networks





New Product Launches



ECD



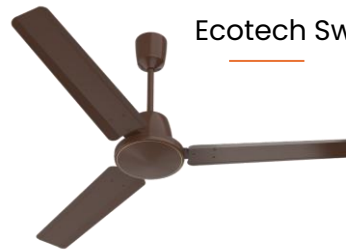
I Float Neu



Proton UL



Ecotech Air



Ecotech Swift



Enamour
Classic Neo
(35L/50L)



SWITCHGEAR AND WIRES



NIXA Shield MCB
& Isolator



Green Series Halogen Free
Flame Retardant (HFFR) Wire



Nixa Modular Switches



New Product Launches | Lighting



Lighting Portfolio



Deco Ring
Light



Recess Nova
Panel



COB Track 3CCT
20W/30W



Grace Sunlight
100W



Surface Twist
7W/10W/15W



New Product Launches | D2C Category



D2C



Elfie



Lumo



Pooch



Orbis



Pico



Linea Tower Fan



Litpac



Litpod



Marketing Initiatives





Key Marketing Campaigns

INDEPENDENCE DAY CAMPAIGN

“Chalta Hai, Ab Nai Chalega”

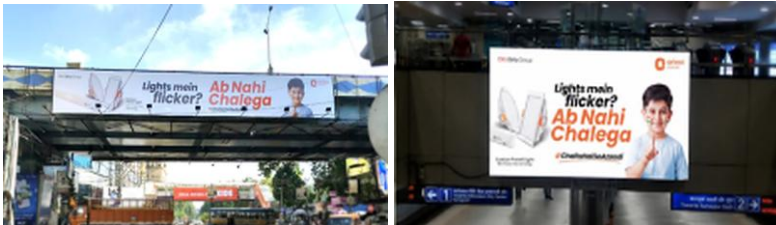


Hero asset
Brand Film

DIGITAL



PHYSICAL



Outdoor in electrical markets
Digital OOH + Physical OOH

Campaign stands to question the attitude of “Chalta Hai” and if this is what we want as tomorrow’s culture

ECOTECH VOLT: SOCIAL EXPERIMENT FORMAT

“Yeh Fan Chal Kaise Raha Hai?”



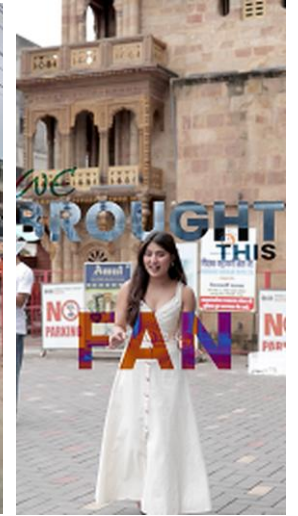
Video 1
**Intrigue
Builder**



Video 2
Reveal



Digital Amplification with
5 Local Influencers



On ground activation was intended to showcase Ecotech Volt’s battery backup USP in an innovative and interesting way



Financial Summary





Profit & Loss Statement

Particulars (in ₹ Crore)	Q2 FY27	Q2 FY26	YoY%	Q1 FY27	QoQ%	HI FY27	HI FY26	YoY%
Revenue from Operations	879.3	702.6	25.2%	949.8	-7.4%	1,829.1	1,471.7	24.3%
COGS	624.1	481.1	29.7%	666.7	-6.4%	1,290.8	999.6	29.1%
Gross Profit	255.2	221.5	15.2%	283.1	-9.9%	538.3	472.1	14.0%
Gross Margin %	29.0%	31.5%	-251 bps	29.8%	-79 bps	29.4%	32.1%	-265 bps
Employee Expenses	83.4	75.8	10.1%	84.5	-1.3%	167.9	152.0	10.4%
Other Expenses	115.0	107.8	6.7%	132.0	-12.9%	247.1	236.1	4.7%
EBITDA	56.8	37.9	49.7%	66.6	-14.7%	123.4	84.0	46.9%
EBITDA Margin %	6.5%	5.4%	106 bps	7.0%	-55 bps	6.7%	5.7%	104 bps
Depreciation	19.3	19.1	0.8%	18.8	2.4%	38.1	38.6	-1.3%
Financial Cost	5.0	5.0	-1.0%	5.7	-13.2%	10.7	10.5	2.3%
Other Income	3.9	2.5	56.8%	4.4	-10.1%	8.3	5.0	66.3%
PBT before Exceptional Items	36.5	16.3	123.7%	46.4	-21.4%	82.9	40.0	107.4%
Exceptional Items*	0.0	0.0	-	4.0	0.0%	4.0	0.0	0.0%
PBT	36.5	16.3	123.7%	42.5	-14.1%	78.9	40.0	97.5%
Tax	9.4	4.2	121.9%	11.0	-14.2%	20.4	10.4	96.3%
Profit After Tax (PAT)	27.1	12.1	124.4%	31.5	-14.1%	58.5	29.6	97.9%
PAT Margin %	3.1%	1.7%	136 bps	3.3%	-24 bps	3.2%	2.0%	119 bps
Earning Per Share in ₹	1.27	0.57	124.4%	1.48	-14.1%	2.74	1.39	97.9%



Balance Sheet

Particulars (in ₹ Crore)	As on Sep 30 th , 2026	As on Mar 31 st 2026
Assets		
Non-Current Assets		
Property, Plant and Equipment	329.9	339.7
Capital Work in Progress	13.2	8.4
Intangible Assets	6.0	8.3
Intangible assets under development	1.4	1.3
Right of Use Asset	62.1	58.3
Trade Receivables	0.9	1.9
Other Financial Assets	15.5	15.2
Deferred Tax Assets (net)	44.7	42.9
Non-Current Tax Assets	1.5	5.4
Other Non-Current Assets	8.5	8.1
Total Non-Current Assets	483.7	489.4
Current Assets		
Inventories	517.7	425.6
Investments	35.0	60.2
Trade Receivables	570.4	619.4
Cash & Bank Balance	25.9	32.7
Other Financial Assets	8.2	8.1
Other Current Assets	48.4	28.3
Total Current Assets	1,205.5	1,174.4
Asset Held for Sale	1.4	2.8
Total Assets	1,690.6	1,666.6

Particulars (in ₹ Crore)	As on Sep 30 th , 2026	As on Mar 31 st , 2026
Equities & Liabilities		
Equity and Share Capital	21.3	21.3
Other Equity	783.3	738.8
Total Equity	804.6	760.1
Non-Current Liabilities		
Lease Liabilities	39.2	40.1
Long Term Provisions	46.2	39.2
Other Non-Current Liabilities	1.6	1.8
Total Non-Current Liabilities	87.0	81.1
Current Liabilities		
Borrowings	37.9	26.4
Lease Liabilities	31.4	26.8
Trade Payables	582.7	600.7
Other Current Financial Liabilities	52.5	66.6
Short Term Provisions	41.2	41.7
Other Current Liabilities	52.1	56.5
Current tax liabilities	1.2	6.6
Total Current Liabilities	799.0	825.4
Total Liabilities	886.0	906.5
Total Equity & Liabilities	1,690.6	1,666.6



Shareholder Information

Stock Data

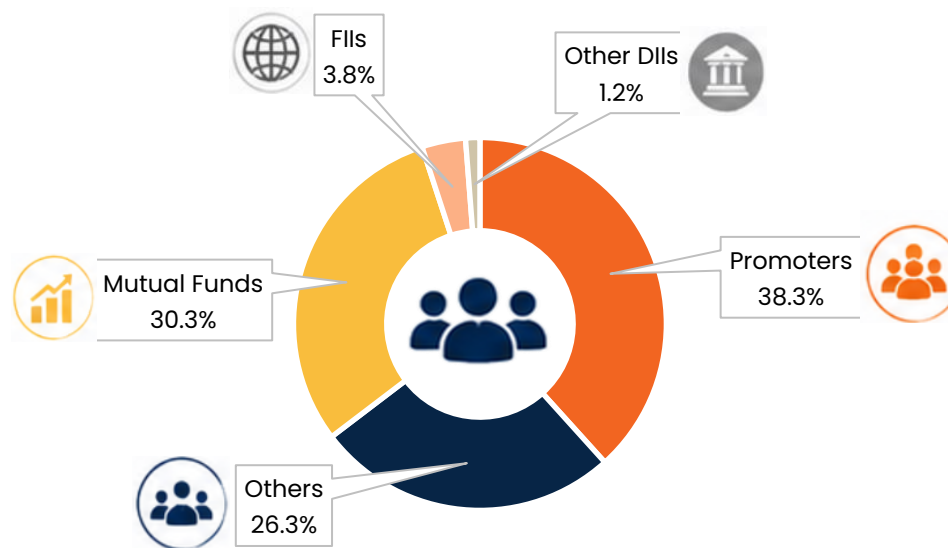
 Bloomberg Ticker	ORIENTEL IN
 BSE Ticker	541301
 NSE Ticker	ORIENTELEC
 Market Capitalization (Rs Crore) – September 30th, 2026	3,369



**No. of Shares Outstanding
(In Crores)**

21.34

Shareholding Pattern (September 30th, 2026)



Thank You

DISCLAIMER: Cautionary statement regarding forward-looking statements This presentation may contain certain forward-looking statements relating to Orient Electric Limited. ("OEL", or "Company") and its future business, development and economic performance. These statements include descriptions regarding the intent, belief or current expectations of the Company, its subsidiaries and associates and their respective directors and officers with respect to the results of operations and financial condition of the Company, subsidiary or associate, as the case may be. Such forward-looking statements are not guarantees of future performance and are subject to known and unknown risks, uncertainties and assumptions that are difficult to predict. These risks and uncertainties include, but are not limited to: (1) competitive pressures; (2) legislative and regulatory developments; (3) global, macroeconomic and political trends; (4) fluctuations in currency exchange rates and general financial market conditions; (5) delay or inability in obtaining approvals from authorities; (6) technical developments; (7) litigation; (8) adverse publicity and news coverage, which could cause actual development and results to differ materially from the statements made in this presentation. Company assumes no obligation to update or alter forward-looking statements whether as a result of new information, future events or otherwise. Any forward-looking statements and projections made by third parties included in this presentation are not adopted by the Company and the Company is not responsible for such third-party statements and projections. This presentation has been prepared by the Company based on information and data which the Company considers reliable, but the Company makes no representation or warranty, express or implied, whatsoever, and no reliance shall be placed on, the truth, accuracy, completeness, fairness and reasonableness of the contents of this presentation. This presentation may not be all inclusive and may not contain all the information that you may consider material. Any liability in respect of the contents of, or any omission from, this presentation is expressly excluded. This presentation and its contents are confidential and should not be distributed, published or reproduced, in whole or in part, or disclosed by recipients directly or indirectly to any other person.